



Nonprofit Issues National Survey

Key Findings

- Americans continue to overwhelmingly support providing charitable tax deductions, 8 in 10 support restoring a \$300 tax deduction for everyone, and expanding that deduction for donating up to \$5,000.
- 2. Majority of voters do not support increasing taxes for nonprofits and charities.
- Continued support for keeping the Johnson Amendment in place, prohibiting charities and churches from endorsing political candidates.
- 4. Strong support and trust in nonprofits and charities to engage in policy work for the good of the community.
- 5. 8 in 10 voters support streamlining federal grants to get nonprofits paid sooner and reimbursing volunteers who use their own vehicles to donate time to nonprofits.
- 6. A wide range of activities promotes volunteering, however "community and belonging" resonates more broadly than "diversity, equity, and inclusion".

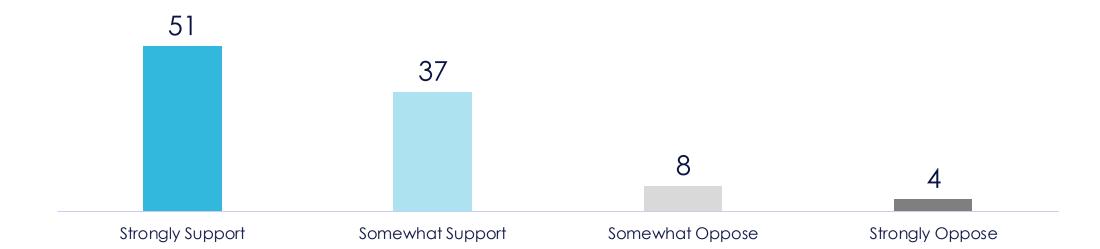


Expanding Charitable Tax Deduction

88% Support Restoring \$300 Deduction

About 90 percent of Americans cannot claim a deduction for their charitable contributions. Congress previously passed a law allowing everyone to claim a charitable tax deduction of up to \$300, but let it expire in 2021. Would you support or oppose restoring this deduction permanently, allowing everyone to receive a tax break when they make charitable contributions?

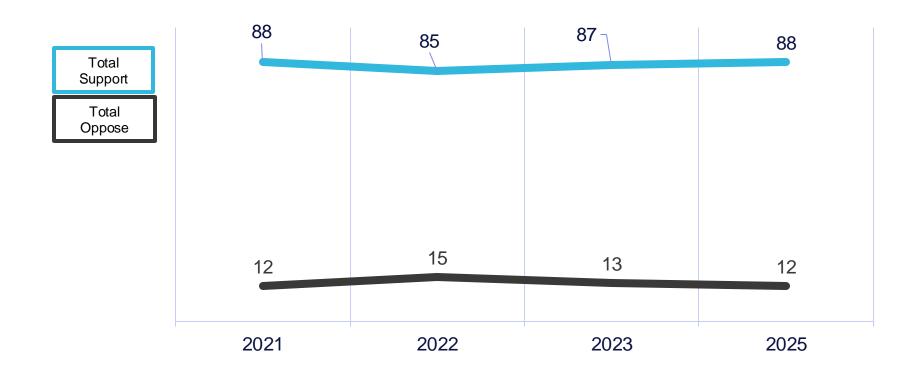
Total Support: 88% | Total Oppose: 12% Non-registered Voters: Total Support: 84% | Total Oppose: 16%





Support For Restoring Deduction Stays Steady

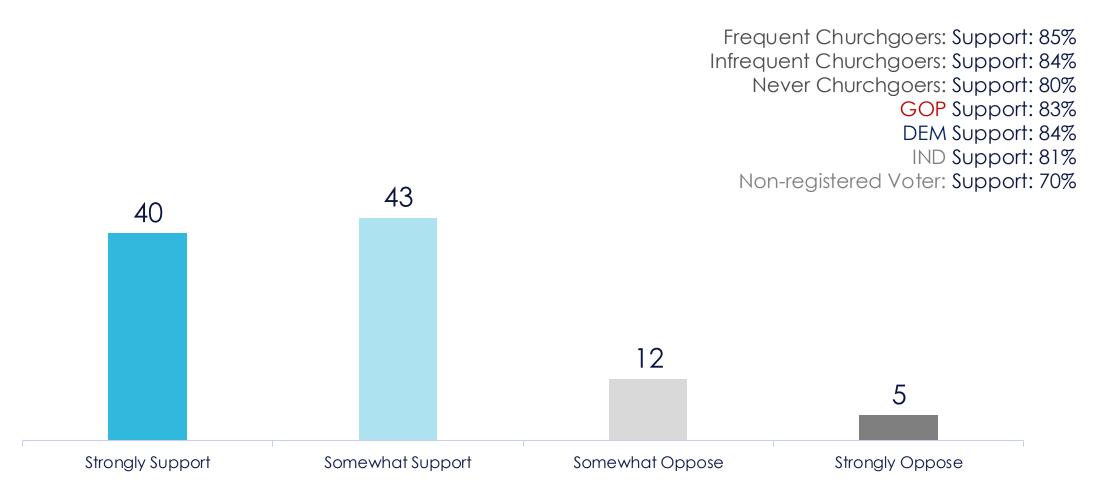
About 90 percent of Americans cannot claim a deduction for their charitable contributions. Congress previously passed a law allowing everyone to claim a charitable tax deduction of up to \$300, but let it expire in 2021. Would you (ROTATE) support or oppose restoring this deduction permanently, allowing everyone to receive a tax break when they make charitable contributions?





83% Support Tax Break For Up To \$5,000

Would you support or oppose expanding the charitable tax deduction for donating up to \$5,000 for every American?





Support For Expanding Tax Break Has Grown

Would you support or oppose expanding the charitable tax deduction for donating up to \$5,000 for every American?





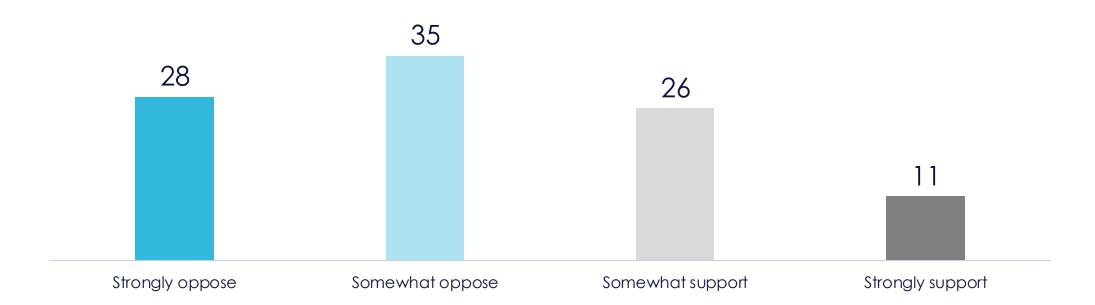
Nonprofit Involvement in Government and Policy Work

63% Oppose Increasing Taxes on Nonprofits

There has been discussion among policymakers about levying additional taxes on nonprofits and charities in order to help pay for other tax legislation. Would you support or oppose increasing taxes on nonprofits and charities?

Total Oppose: 63% | Total Support: 37%

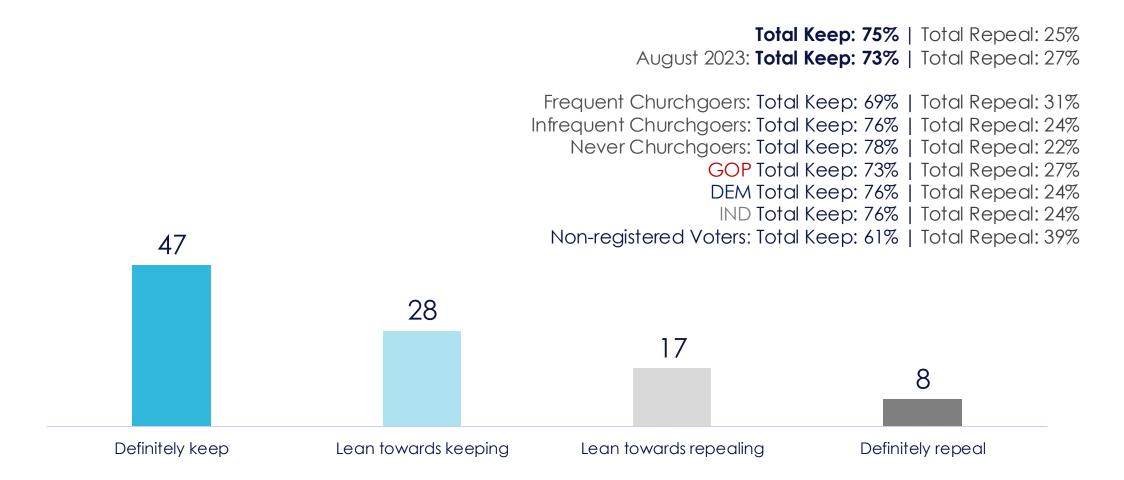
Non-registered Voters: **Total Oppose: 74%** | Total Support: 26%





3 in 4 Want to Keep Johnson Amendment

The Johnson Amendment is a provision in the US Tax code from 1954 that prohibits charitable organizations, including churches, youth development programs, and food pantries from either endorsing or opposing political candidates. Do you think that we should keep the law in place and continue to prohibit these organizations from endorsing political candidates, or should we repeal the law and allow charities and churches to endorse political candidates?





Nonprofit Messaging Key

Message	Abbreviation
One of the greatest assets of a nonprofit is its ability to advocate for those without a voice. I trust a nonprofit to engage in policy work that cuts through the mess of politics and serve their community in a nonpartisan way.	I trust nonprofits to engage in policy work and serve their community in a nonpartisan way
Nonprofits are deeply rooted in the communities they serve, giving them unique insights and understanding of the issues that matter most, ensuring their advocacy is both informed and impactful.	Nonprofits are deeply rooted in the communities they serve, making their advocacy informed and impactful
With a focus on social good rather than profit, nonprofits are driven by mission, not personal gain, making their policy work rooted in ethics and the long-term well-being of society.	Nonprofits are driven by mission, not personal gain, rooted in ethics and long-term well-being of society
Nonprofits often collaborate with a wide range of stakeholders, including small and local businesses and organizations. This collaboration gives them diverse perspectives and expertise, leading to more balanced and effective policy outcomes. Their voices deserve a seat at the table when it comes to politics.	Nonprofits collaborate with a wide range of stakeholders, giving them diverse perspectives and expertise
Charities and nonprofits play a vital role in addressing needs that government either cannot or should not handle. When these organizations engage in policy work, it reduces government interference and empowers them to be more effective in meeting the needs of the community.	Nonprofits play a vital role in addressing needs that the government cannot handle



Nonprofit Policy Work Strongly Supported

Next you will read several reasons why nonprofits and charities should engage in advocacy and policy work.

For each, please select if you agree or disagree with the following statements.

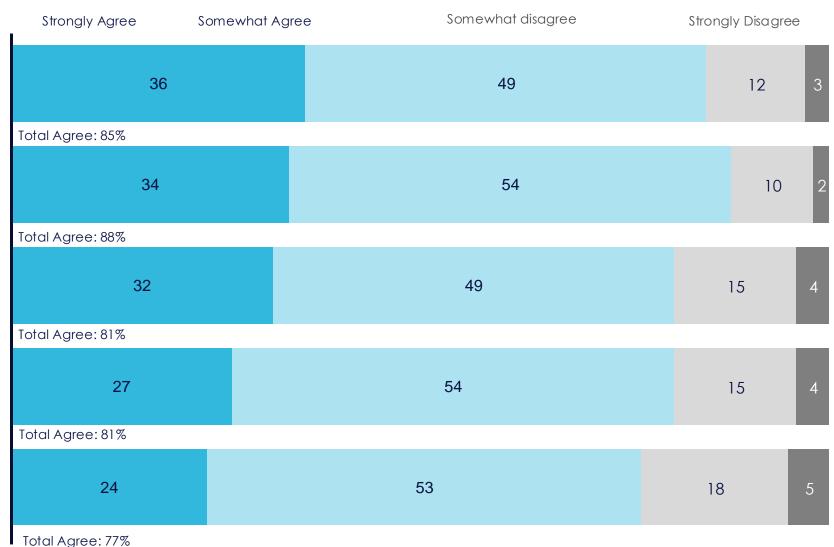
Nonprofits are driven by mission, not personal gain, rooted in ethics and long-term well-being of society

Nonprofits are deeply rooted in the communities they serve, making their advocacy informed and impactful

I trust nonprofits to engage in policy work and serve their community in a nonpartisan way

Nonprofits play a vital role in addressing needs that the government cannot handle

Nonprofits collaborate with a wide range of stakeholders, giving them diverse perspectives and expertise





Nonprofit Messaging by Key Demographics

The below matrix indicates the most popular messages among key demographics – by **strongly agree**

	2024	VOTE	AGE			GEN	IDER	LOCATION		
	Trump	Harris	18-34	35-54	55+	Male	Female	Rural	Urban	Suburbs
Nonprofits are driven by mission, not personal gain, rooted in ethics and long-term well-being of society	34%	41%	36%	37%	36%	34%	39%	32%	40%	35%
Nonprofits are deeply rooted in the communities they serve, making their advocacy informed and impactful	33%	37%	38%	36%	31%	34%	34%	30%	38%	32%
I trust nonprofits to engage in policy work and serve their community in a nonpartisan way	30%	37%	42%	35%	30%	31%	33%	23%	38%	30%
Nonprofits play a vital role in addressing needs that the government cannot handle	38%	28%	29%	29%	24%	26%	28%	25%	30%	25%
Nonprofits collaborate with a wide range of stakeholders, giving them diverse perspectives and expertise	34%	25%	26%	30%	19%	26%	23%	20%	30%	21%



Nonprofit Messaging by Key Demographics

The below matrix indicates the most popular messages among key demographics – by strongly support

	VOTER	STATUS		INCOME		CHURCH ATTENDANCE			
	Registered	Non-registered	Less than \$50K	\$50K-\$100k	\$100k+	Frequent	Infrequent	Never	
Nonprofits are driven by mission, not personal gain, rooted in ethics and long-term well-being of society	38%	24%	37%	36%	35%	44%	34%	35%	
Nonprofits are deeply rooted in the communities they serve, making their advocacy informed and impactful	34%	21%	35%	31%	36%	44%	31%	36%	
I trust nonprofits to engage in policy work and serve their community in a nonpartisan way	32%	17%	33%	31%	32%	41%	31%	32%	
Nonprofits play a vital role in addressing needs that the government cannot handle	27%	20%	26%	25%	29%	34%	25%	29%	
Nonprofits collaborate with a wide range of stakeholders, giving them diverse perspectives and expertise	24%	15%	24%	24%	26%	34%	24%	26%	



Nonprofit Workforce Proposals Messaging Key

Message	Abbreviation
The Public Service Loan Forgiveness program, which forgives the remaining balance on an individual's federal student loans after they make 120 qualifying, required payments over at least ten years working full-time in a public service position at a nonprofit organizationsuch as many teachers, nurses, and social workersshould be preserved and made easily accessible to borrowers.	Public Service Loan Forgiveness
Nonprofit organizations are major employers but are currently excluded from federal business tax credits for offering their employees child care, retirement plans, or paid family leave. These credits usually focus on income tax, which nonprofit organizations do not pay, but they do pay \$65 billion in other federal employment taxes each year. These tax credits should be extended to nonprofit employers.	Extending Nonprofits Tax Credits
For-profit industries, like travel and tourism, receive free, regular data about economic impact and their workforce from the federal government in order to make important business decisions, but nonprofits do not. Without access to this data, nonprofits and policymakers lack critical information to design effective policies. Federal agencies should produce regular, accurate, and accessible data about the nonprofit sector, just like they do about for-profit industries.	Data about economic impact from the federal government
We should maintain or increase funding for national service programs, like AmeriCorps, which provide an important way for people of all ages to serve their communities and learn new skills, while also building our nation's workforce. Congress currently allocates less than \$5 per American to the primary national service agency. This funding should be maintained or increased.	Increase funding for national service programs, like AmeriCorps
Although many nonprofit organizations deliver services on behalf of the federal government, including housing, clean water, and addiction treatment, nonprofits are frequently not paid the full cost for services and are paid late making it difficult for nonprofits to fully serve communities. Federal government grants and contracting procedures should be reformed to ensure that nonprofit organizations are paid on time and fully reimbursed for their costs to deliver vital community services.	Reform federal government grants and contracting procedures
Volunteers who use their own vehicle when donating their time to nonprofits, such as delivering food for Meals on Wheels, can only be reimbursed 14 cents per mile, whereas business employees who use their own vehicle for work can be reimbursed 70 cents per mile. Volunteers should be reimbursed at the same rate as business employees.	Reimburse volunteers at the same rate as business employees



Nonprofit Workforce Top Proposals

Nonprofits make a difference in their communities. In addition to their charitable work, nonprofits are the third largest employer of the private workforce. Now you are going to see a list of policy proposals that support the nonprofit workforce. Please indicate whether you support or oppose these proposals.

Somewhat support Somewhat oppose Strongly support Strongly oppose Reimburse volunteers at the same 47 35 13 rate as business employees Total Support: 82% Reform federal government grants 38 44 14 and contracting procedures Total Support: 82% Data about economic impact from 31 50 14 the federal government Total Support: 81% Public Service Loan Forgiveness 31 39 15 16 Total Support: 70% Increase funding for national service 30 48 17 programs, like AmeriCorps Total Support: 78% Extending Nonprofits Tax Credits 27 47 19 Total Support: 74%



Proposals by Key Demographics

The below matrix indicates the most popular proposals among key demographics – by strongly support

	2024	VOTE	AGE			GENDER		LOCATION		1	
	Trump	Harris	18-34	35-54	55+	Male	Female	Rural	Urban	Suburbs	
Reimburse volunteers at the same rate as business employees	43%	52%	38%	48%	52%	45%	49%	44%	45%	50%	
Reform federal government grants and contracts procedures	29%	48%	36%	37%	41%	33%	43%	32%	41%	39%	
Data about economic impact from the federal government	28%	37%	30%	32%	31%	28%	34%	29%	32%	31%	
Public Service Loan Forgiveness	22%	42%	33%	36%	26%	28%	33%	26%	33%	30%	
Increase funding for national service programs, like AmeriCorps	24%	37%	27%	34%	29%	29%	31%	26%	31%	30%	
Extending Nonprofits Tax Credits	25%	31%	29%	30%	24%	26%	28%	21%	31%	26%	



Proposals by Key Demographics

The below matrix indicates the most popular proposals among key demographics – by strongly support

	VOTER	STATUS		INCOME		CHURCH ATTENDANCE			
	Registered	Non-registered	Less than \$50k	\$50K-\$100K	\$100k+	Frequent	Infrequent	Never	
Reimburse volunteers at the same rate as business employees	47 %	37 %	44%	49%	48%	49%	42%	50%	
Reform federal government grants and contracts procedures	38%	32%	40%	35%	40%	41%	37%	38%	
Data about economic impact from the federal government	31%	23%	30%	32%	31%	34%	27%	33%	
Public Service Loan Forgiveness	31%	25%	29%	31%	32%	30%	29%	33%	
Increase funding for national service programs, like AmeriCorps	30%	19%	31%	29%	30%	37%	27%	28%	
Extending Nonprofits Tax Credits	27%	17%	28%	27%	26%	33%	27%	24%	



Individual Engagement with Nonprofits

Wide Range of Nonprofit Activities Promotes Volunteering

Now you are going to see a list of activities a nonprofit organization may engage in. Please indicate whether you would be more or less likely to volunteer for a nonprofit organization if they engaged in each action.

Educated lawmakers about the needs in your local community

Conducted local outreach and partnerships with organizations to promote community and belonging

Advocated for an issue impacting underserved or disadvantaged individuals/people/groups

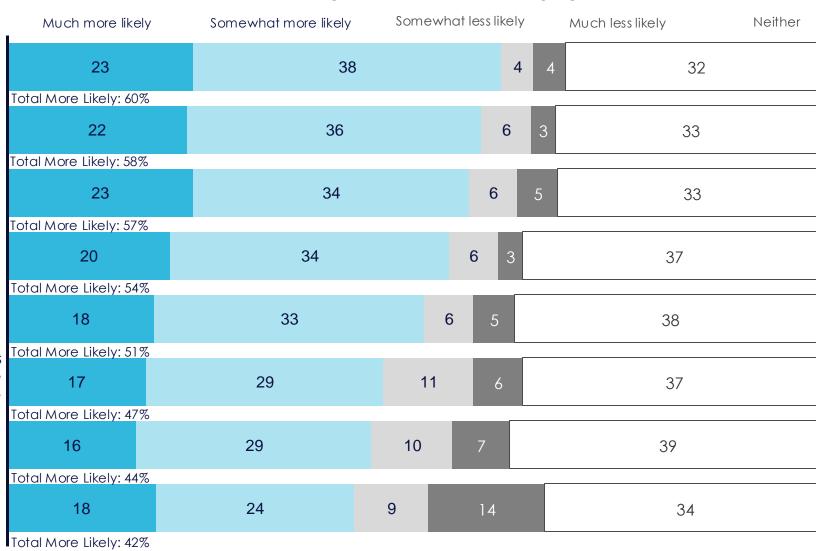
Provided resources and information to help you reach out to lawmakers about issues and causes

Provided resources and information to help you reach out to lawmakers...how they can help...

Conducted nonpartisan get-out-the-vote activities such as a voter registration drive at getting people who don't normally vote to vote

Conducted nonpartisan get-out-the-vote activities such as a voter education campaign aimed at getting young people to vote

Conducted local outreach and partnerships with organizations to promote diversity, equity, and inclusion





Community Language Resonates

Much more likely

16

Total More Likely: 45%

Now you are going to see a list of activities a nonprofit organization may engage in. Please indicate whether you would be more or less likely to volunteer for a nonprofit organization if they engaged in each action.

Somewhat more likely

Half-sample 1A: Conducted local outreach and partnerships with 22 36 6 32 organizations to promote community and belonging Total More Likely: 57% Half-sample 1B: Conducted local outreach and partnerships with 18 24 14 34 organizations to promote diversity, equity, and inclusion Total More Likely: 54% Half-Sample 2A: Conducted nonpartisan get-out-the-vote activities such as a voter registration drive 17 29 11 37 aimed at getting people who don't normally vote to vote Total More Likely: 42% Half-sample 2B: Conducted

29



nonpartisan get-out-the-vote activities

such as a voter education campaign aimed at **getting young people to vote**

39

Somewhat less likely

10

Much less likely

Neither

Nonprofit Activities by Key Demographics

The below matrix indicates the most popular activities among key demographics – by Total More Likely to Volunteer

The below matrix indicates the most popular activities among key demographics – by lotal More Likely to Volunteer										
	2024	VOTE		AGE		GEN	IDER		LOCATION	l
	Trump	Harris	18-34	35-54	55+	Male	Female	Rural	Urban	Suburbs
Educated lawmakers about the needs in your local community	59%	64%	65%	65%	55%	59%	61%	55%	64%	60%
Advocated for an issue impacting underserved or disadvantaged individuals/people/groups	51%	64%	66%	62%	48%	56%	57%	49%	64%	53%
Provided resources and information to help you reach out to lawmakers about issues and causes	56%	54%	64%	56%	46%	55%	53%	47%	59%	52%
Provided resources and information to help you reach out to lawmakershow they can help	50%	54%	58%	56%	43%	52%	50%	47%	54%	50%
2b. Conducted nonpartisan get-out- the-vote activitiesaimed at getting young people to vote	39%	53%	55%	52%	34%	47%	42%	43%	48%	42%
2a. Conducted nonpartisan get-out-the- vote activitiesgetting people who don't normally vote to vote	45%	53%	49%	53%	42%	47%	47%	37%	54%	44%
Conducted local outreach and partnerships with organizations to promote community and belonging	59%	57%	65%	64%	48%	58%	57%	56%	61%	55%
1b. Conducted local outreach to promote diversity, equity, and inclusion	31%	55%	54%	50%	30%	39%	46%	32%	50%	40%



Nonprofit Activities by Key Demographics

The below matrix indicates the most popular activities among key demographics – by Total More Likely to Volunteer

	VOTER	STATUS		INCOME		CHURCH ATTENDANCE			
	Registered	Non-registered	Less than \$50K	\$50K-\$100k	\$100k+	Frequent	Infrequent	Never	
Educated lawmakers about the needs in your local community	60%	47%	57%	60%	65%	65%	61%	57%	
Advocated for an issue impacting underserved or disadvantaged individuals/people/groups	57%	45%	57%	56%	58%	61%	57%	54%	
Provided resources and information to help you reach out to lawmakers about issues and causes	54%	42%	54%	53%	54%	61%	57%	46%	
Provided resources and information to help you reach out to lawmakershow they can help	51%	39%	54%	47%	52%	59%	52%	45%	
2b. Conducted nonpartisan get-out- the-vote activitiesaimed at getting young people to vote	44%	19%	43%	44%	47%	54%	42%	40%	
2a. Conducted nonpartisan get-out- the-vote activitiesgetting people who don't normally vote to vote	47%	21%	46%	44%	50%	50%	52%	40%	
Conducted local outreach and partnerships with organizations to promote community and belonging	58%	40%	58%	55%	60%	66%	60%	50%	
1b. Conducted local outreach to promote diversity, equity, and inclusion	42%	33%	47%	39%	41%	45%	42%	41%	



Methodology



1395 interviews among registered voters nationwide, and an additional 105 adults



All interviews conducted online



Conducted
Jan 28 – Feb 3, 2025
Margin of Error = ± 2.7%





Nonprofit Issues National Survey