

**ANNUAL REPORT 2020** 

# putting our collective shoulder to the *wheel of change*



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## *about* INDEPENDENT SECTOR

Independent Sector is the only national membership organization that brings together a diverse community of changemakers at nonprofits, foundations, and corporate giving programs working to strengthen civil society and ensure all people in the United States thrive. As the vital meeting ground, we advance our mission by fostering a sense of belonging, catalyzing action, and providing policy leadership across the full breadth of the charitable sector.

Our organizational strategies are results-centered and racial equity-focused. We believe that all charitable nonprofits and foundations in this country should be healthy and equitable to ensure that all people in the United States thrive, with targeted focus on Native, Black, Latinx, Asian, and other communities of color.

#### **Our Focus**



#### UNDERSTAND AND ACCELERATE THE IMPACT of the nonprofit sector



#### BUILD COMMUNITY by

creating an environment that flourishes and fosters the creation of powerful, meaningful, and lasting relationships



ADVOCATE FOR PUBLIC POLICIES that strengthen civil society

## **Message** FROM OUR CHAIR AND PRESIDENT

In 2020, COVID-19 profoundly impacted every aspect of our lives, both personally and professionally, robbing us of well over a half-million family members, friends, and community members; causing massive financial disruption, work closures, and job loss; and forever changing our perspective on what we hold dear and consider truly important. The year also forced us to search our souls, as individuals and as a country, no longer able to turn a blind eye to the timeline of history that began more than 400 years ago, with tentacles of racial inequality and injustice that reach into every aspect of American life to this day. And all of this happened with the 2020 elections looming - among the most consequential elections for our sector and the nation in our lifetime - and an ongoing and everpressing environmental climate crisis.

The past year *almost* brought us to our knees – but it did not. Instead, it revealed an inner strength and determination as a people to begin the process of truly living the meaning of our nation's creed. Independent Sector is the only national membership organization that represents a diverse community of changemakers of all sizes and kinds. The trials of 2020 led us to reevaluate our mission, rethink our focus, and redouble our efforts to **understand and accelerate the impact** of the nonprofit sector, **build community** as we work collaboratively with changemakers to lean into the magnitude of ambition and consequence that this extraordinary, historical time demands, and **advocate for public policies** to achieve the systems change needed to ensure all people thrive.

In March 2020, the pandemic triggered an immediate need to provide our members with information and resources as they struggled to maintain their operations, support their staffs, and continue to meet the needs of communities, also suffering the devastating impact of COVID-19. To do this, we established an online library of

curated COVID-19 resources focused on five key areas: communications, community impact, human resources, organizational sustainability, and public policy. We provided information on how to apply for federal nonprofit relief funds, teaming up with Washington Council Ernst & Young, a DC-based lobbying firm with deep expertise in the nonprofit sector, and Sheppard Mullin, a national full-service law firm with a dedicated nonprofit team, to develop an extensive online resource to navigate the CARES Act. We also armed members with information to help them use their voice to shape new COVID-19 relief legislation. Policymakers responded, making nonprofits eligible for key tax credits and billions in forgivable loans. IS then deployed resources, programming, and Al-technology to help nonprofits navigate these new programs, helping save 4.1 million nonprofit jobs.

With an eye toward accelerating impact, we collaborated with members and partners to create, curate, and disseminate knowledge to help organizations respond to challenges and opportunities, increase their effectiveness, and fulfill their missions. While COVID-19 challenged us to do this more rapidly, especially during the spring and summer of 2020, we also were able to focus on major bodies of work to help organizations manage their "new normal." These included the first annual report on the Health of the U.S. Nonprofit Sector, released in October, intended to serve not only as a data source, but also a critical engagement vehicle by which we can be in sustained conversation with our sector, and ultimately, policymakers about how to best improve the health of the charitable sector. Plans are underway with the Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA) to survey and convene sector leaders in conversations about the development of health benchmarks to be used as a health "baseline" against four pillars of health: financial resources, human capital, governance and leadership, and public policies and advocacy.

Limitations posed by COVID-19 forced us to be more creative about our community-building efforts, and more innovative about staying connected to our community. In January 2020, planning was well underway to hold the 2020 Upswell Summit in Pittsburgh. By the end of March, coronavirus had forced us to make a complete pivot, as we decided for safety reasons to hold our October 2020 Upswell Summit virtually – joined by more than 2,000 changemakers in all mission areas – and focused solely on COVID-19 recovery and antiracism. To ensure ongoing engagement with our members and the sector throughout 2020, we planned and held six virtual Upswell Pop-Ups leading up to the Summit – attended by nearly 3,000 changemakers – also focused on challenges associated with coronavirus and racial inequality. And, we held an additional special Pop-Up following the 2020 elections to analyze election results, recalibrate our minds and spirits, and investigate the opportunities and challenges before us as a sector.

On the **public policy front**, as COVID-19 continued to impact our organizational operations, through a collaborative effort, Independent Sector helped coordinate policy, advocacy, and communications efforts on behalf of our members and the sector. More than 177,000 changemakers used our CARES Act digital hub to find out how to access government relief funds, and more than 78,000 actions were taken in our Policy Action Center, exerting consistent pressure on Congress to provide support for the sector and our communities.

We leaned harder into our desire to take on a proactive, shaping role in the public policy space, creating the Nonprofit Infrastructure Investment Advocacy Group (NIIAG) in July 2020 to determine infrastructure investments needed to build a better future after COVID-19, and ensure systems were positioned to center on the needs of Black, Native, and other communities of color in the United States. We played a critical leadership role, along with other coalition members, to successfully advocate for the SBA to open up their relief programs to enable nonprofits to take advantage of billions of dollars in federal financial support. As a result, more than 180,000 nonprofits were able to access the Paycheck Protection Program (PPP), effectively saving 4.1 million nonprofit jobs.

IS Founder John W. Gardner said, "History never looks like history when you are living through it. It always looks confusing and messy, and it always feels uncomfortable." While certainly true, it's safe to say it's also an understatement, given all we endured last year. But it's also been said that the past is prologue, opening up new opportunities for our country to acknowledge where we have fallen short, and to do better, be better.

We sincerely thank the members, funders, partners, and community members across the country who joined us in putting their collective shoulder to the wheel of change and toward a new era of a measurably healthier and more just nation where all people can thrive.



Jeffrey L. Bradach Chair



Daniel J. Cardinali President and CEO

## 2020 *highlights*

## **March 2020**

Independent Sector launched a series of online webinars and resources with a virtual town hall to discuss the sector's response to COVID-19 and the community's shared path forward through the life-altering pandemic.



### **April 2020**

Curated, and made available sectorwide, a library of dynamic resources in the areas of communications, community impact, human resources, organizational sustainability, and public policy to provide nonprofit organizations with the information needed to continue advancing their missions during the pandemic.

04.19

Made the decision to move all Upswell programming virtual and launched Upswell Pop-Ups to bring the community together in smaller gatherings throughout the year. With seven Upswell Pop-Ups and the Summit in 2020, we engaged more than 5,700 changemakers from across the country around two major themes: COVID-19 recovery and antiracism.

03.19



05.19

## June 2020

Announced the 2020 cohort of our American Express NGen Fellows program, designed to deepen their individual capabilities, expand their collective knowledge, and grow their professional networks. For the first time, the Fellows program format was fully virtual.

Submitted written testimony ahead of the Joint Economic Committee hearing on "Supporting Charitable Giving during the COVID-19 Crisis" in favor of expanding the universal charitable deduction.

Published *Trust in Civil Society*, which included new findings from the largest national survey of the American public on trust of nonprofit and philanthropic organizations.



06.19

02.19

01.19



## **July 2020**

Independent Sector and KABOOM! formed the **Nonprofit Infrastructure Investment Advocacy Group (NIIAG)** – a diverse coalition that has grown to about 50 organizations focused on identifying and advocating for the essential federal investments needed to rebuild the nation in the wake of the COVID-19 pandemic, economic crisis, and racial injustice reckoning of 2020.

With the Do Good Institute, Independent Sector announced the latest Value of a Volunteer Hour in 2020 was \$27.20 – up 7% from the previous year.

### October 2020

Released first annual *Health of the U.S. Nonprofit Sector* report as data and critical engagement vehicle to promote sustained conversation with our sector and policymakers about how best to improve the health of charitable nonprofits.

Virtually gathered more than 2,000 for the 2020 Upswell Summit, to examine systems of racial injustice, consider the sweeping damage caused by the pandemic — and then collectively propose solutions that result in a better future where every person in America can thrive.

Announced Terence Lester, founder and executive director of Love Beyond Walls, as recipient of the 2020 American Express NGen Leadership Award.



Worked with partner Sheppard Mullin to provide nonprofit organizations reliable and timely information, and low-cost, direct counsel to answer questions about the Executive Order on

Combatting Race and Sex Stereotyping issued by the Trump Administration, which put future government contracts and grants at risk for organizations that provided DEI training for staff and centered racial equity in their missions.

## November 2020

Held a special Upswell Pop-Up for changemakers following the 2020 elections to analyze election results, recalibrate our minds and spirits, and investigate the opportunities and challenges before us as a sector.

## September 2020

Announced Fatima Goss Graves, president and CEO of the National Women's Law Center, as winner of the 2020 John W. Gardner Leadership Award.

09.19 -



### December 2020

Initiated ongoing conversations with the Biden-Harris Transition Team to share recommendations on how the sector should best be represented in a new administration, the key civic infrastructure policies and investments that need priority attention, and where the sector needs the most help as result of the pandemic.



08.19

07.19

## INDEPENDENT SECTOR by the numbers

15,000+ PEOPLE in IS events (including Upswell)

5,700 REGISTRANTS for all Upswell events

(up 200% from 2019)

2,000+

**REGISTERED** for the Upswell Summit (up 69% over 2019)

3,700+ REGISTERED for the Pop-Up series

78%

**OF SPEAKERS** were Black, Native, Latinx, Asian, or other person of color

92%

**REPORTED** that they received useful information about anti-racism

85%

**REPORTED** they felt a sense of community with other Upswell community members

## 500 is member organizations

55,030 FOLLOWS on our social media channels

784,886

**UNIQUE PAGEVIEWS** for the IS and Upswell websites

806,983 social media impressions in 2020

## *financials*

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION** December 31, 2020 (With Comparative Totals for 2019)

		2020		2019	
Assets					
Cash	\$	8,710,937	\$	3,127,379	
Investments		10,366,760		9,443,846	
Accounts and other receivables		31,928		224,528	
Grants receivable and promises to give, net		1,778,961		670,319	
Prepaid expenses and other assets		101,500		147,974	
Deferred compensation plan assets		134,763		92,586	
Deferred rent receivable		215,960		251,820	
Deferred lease incentives		130,365		164,431	
Leasing commission costs, net		89,254		118,156	
Property and equipment, net		24,445,210		25,353,844	
Total assets	\$	46,005,638	\$	39,594,883	
Liabilities and Net Assets					
Liabilities:					
Accounts payable and accrued expenses	\$	683,479	\$	1,307,152	
Deferred rent liability		3,520		2,966	
Refundable advance		841,995		-	
Deferred compensation plan liability		134,763		92,586	
Notes payable		8,845,174		10,088,867	
Deposits held in escrow	91,234			133,348	
Total liabilities		10,600,165		11,624,919	
Net assets:					
Without donor restrictions:					
Undesignated		23,950,105		18,621,260	
Board designated	Board designated 8,346,1	8,346,107		7,722,558	
		32,296,212		26,343,818	
With donor restrictions		3,109,261		1,626,146	
Total net assets		35,405,473		27,969,964	
Total liabilities and net assets	\$	46,005,638	\$	39,594,883	

#### **CONSOLIDATED STATEMENT OF ACTIVITIES** Year Ended December 31, 2020 (With Comparative Totals for 2019)

	2020			2019
	Without Donor Restrictions	With Donor Restrictions	Total	Total
Revenue and support				
Grants and contributions	\$ 10,040,612	\$ 3,451,965	\$ 13,492,577	\$ 6,012,230
Membership contributions	1,598,430	_	1,598,430	1,656,663
Rental income	1,125,792	_	1,125,792	1,209,782
Conference fees	90,136	_	90,136	519,384
Investment return designated for current operations	316,000	_	316,000	293,000
Publication sales and other	81,014	_	81,014	84,660
Net assets released from restrictions:	,		- ,	,
Satisfaction of program restrictions	533,226	(533,226)	_	_
Satisfaction of time restrictions	1,435,624	(1,435,624)	_	_
Total revenue and support	15,220,834	(1,483,115)	16,703,949	9,775,719
Expenses				
Program services:				
Public policy and community engagement	1,784,854	_	1,784,854	1,622,403
Planning and learning	108,518	_	108,518	190,161
National conference	1,719,661	_	1,719,661	2,753,185
Programs and practice	755,163	_	755,163	1,191,208
Communications and marketing	1,339,599	_	1,339,599	1,048,068
Networks and member engagement	125,969	_	125,969	160,373
Total program services	5,833,764	_	5,833,764	6,965,398
Supporting services:				
Fundraising	805,673	_	805,673	749,374
Membership development	82,549	_	82,549	99,575
General and administrative	1,637,802	_	1,637,802	1,387,376
Strategic visioning	153,244	_	153,244	173,292
Total supporting services	2,679,268		2,679,268	2,409,617
Building services:				
Tenant operations	917,763	_	917,763	1,030,649
Building operations	452,033	_	452,033	507,633
Total building services	1,369,796		1,369,796	1,538,282
Total expenses	9,882,828		9,882,828	10,913,297
Change in net assets before investment (loss) return	5,338,006	1,483,115	6,821,121	(1,137,578)
Investment (loss) return in excess of amounts for current operations	614,388		614,388	1,070,724
Change in net assets	5,952,394	1,483,115	7,435,509	(66,854)
Net assets				
Beginning	26,343,818	1,626,146	27,969,964	28,036,818
Ending	\$ 32,296,212	\$ 3,109,261	\$ 35,405,473	\$ 27,969,964

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## 2020 INDEPENDENT SECTOR **members**

2020 Mom 501(c) Services 826 National Inc A Place Called Home **AARP** Foundation Academy for Urban School Leadership Accenture ACCESS AchieveMission ADRFCO Council Air Force Association Alfred P. Moore All Star Code Inc AllHere Education Alliance for Strong Families and Communities ALSAC, Inc./St. Jude's Research Hospital Alzheimer's Association Amazon CSR American Alliance of Museums American Cancer Society American Council of the Blind American Express Foundation American Heart Association American Indian College Fund American Indian Science and **Engineering Society** American Museum of Ceramic Art American Red Cross Americans for Indian Opportunity Americans for the Arts America's Promise Alliance America's Vet Dogs Ashoka Asian and Pacific Islander American Scholarship Fund Association for Healthcare Philanthropy Association for Research on Nonprofit **Organizations & Voluntary Action** Association of Advanced Rabbinical & **Talmudic Schools** Association of American Medical Colleges Association of Art Museum Directors Association of Children's Museums Association of Corporate Citizenship Professionals

AT&T Foundation Bank of America Bank of America Charitable Foundation Barr Foundation Bay Area Video Coalition Inc **BBB** Wise Giving Alliance BellXcel **Better Youth Inc** Big Brothers Big Sisters of America **Big Thought** Bill & Melinda Gates Foundation **Billings Leadership Foundation:** Friendship House Black Girls Code Blackbaud, Inc. **BluePath Service Dogs** BoardSource Boddle Learning Inc Boston College School of Social Work Boys & Girls Clubs of America Breakthrough Collaborative Burnam | Gray LLC **Bush Foundation Businesses United in Investing** California Association of Nonprofits California Health Care Foundation Camelback Ventures Camp Fire Camp Southern Ground **Campion Foundation** Cancer Care, Inc. Candid Canopy Children's Solutions Capital Partners for Education Caravanserai Project CareerVillage.org CARES - Community Aging & Retirement Services, Inc. Carnegie Corporation of New York **Casey Family Programs** Catalyst Leadership Foundation Catholic Charities USA **Cedarmere Foundation** Center City PCS Center for Creative Leadership Center for Media Change

Center for Nonprofit Excellence Center for Transforming Mission Dominican Republic Center for Transforming Mission Kenya Center on Community Philanthropy, Clinton School of Public Service, University of Arkansas Center on Nonprofits, Philanthropy, and Social Enterprise, George Mason University Champions in Service of San Fernando Valley and Greater LA, Leadership Foundation of Los Angeles **Charity Navigator** Charles and Lynn Schusterman Family Foundation Charles F. Kettering Foundation **Charles Stewart Mott Foundation Charleston Leadership Foundation** Children's Aid Child Trends Church Communities Foundation, Inc. City Year, Inc. Coalición Legal para PR -Legal Coalition for PR Code Nation Code the Dream Cognitive Toybox Inc Collective Liberty College Forward **College Futures Foundation** College Possible Colorado Nonprofit Association Commit2Dallas CommonGood Vermont **Communities Foundation of Texas** Communities In Schools Communities In Schools of Mid America, Inc. **Community Action Partnership** Community Foundation for Southeast Michigan **Community Partners Community Resource Center Community Wealth Partners** Conflict Resolution Services, Inc.

Congregación León de Judá, Leadership Foundation of Boston Congressional Hispanic Caucus Institute **Connect Detroit** COSMA Coalition of State Museum Associations Council for Advancement and Support of Education Council of Chief State School Officers **Council of Michigan Foundations Council on Foundations** Cristo Rey Dallas High School Inc. Dallas Afterschool Dallas Leadership Foundation Dallas Zoological Society Dance/USA Deloitte LLP Des Moines Leadership Foundation: **Pillars of Promise Detroit Zoological Society** Distributive Education Clubs of America Do Good Institute Donors Choose Doris Duke Charitable Foundation Dorothy A. Johnson Center for Philanthropy, Grand Valley State University **Dyson Foundation** Edna McConnell Clark Foundation El Pomar Foundation Elevate **Emily Davis Consulting Empire Health Foundation** Encore.org Eugene and Agnes E. Meyer Foundation Ewing Marion Kauffman Foundation Fair Chance Family Gateway Family Reunion FFWD First Coast Leadership Foundation: First Coast Christian Outreach First Nations Development Institute First Peoples Fund Florida Association of Nonprofit Organizations Florida Cultural Alliance Florida Nonprofit Alliance Florida Philanthropic Network Fordham University Forefront Foundation for a Healthy St. Petersburg Foundation for the Mid South Friends of the Children FUSE Corps Games for Change

General Assembly Space Inc Genesys Works George W Bush Foundation Ghetto Film School Girl Scouts of the USA Girls Incorporated Girls on the Run NYC Girls Who Code Global Press Good Plus Foundation. Inc. Goodwill Industries International. Inc. Goodwill Industries of South Florida Grand Rapids Center for Community Transformation Grant Professionals Association Grantmakers Council of Rhode Island GreenLight Fund Greenstone Mosaic, LLC Guide Dog Foundation for the Blind, Inc. Guitars Over Guns Organization Haiti Leadership Foundation HandKind Company Harold K.L. Castle Foundation Harry Singer Foundation Hawaii Alliance of Nonprofit Organizations Hispanics in Philanthropy Houston Endowment. Inc. Hudson-Webber Foundation Human Rights for Kids Humanity First, USA Hyde Park Art Center iCouldBe.org Idaho Nonprofit Center Illinois PTA Imagine Canada Impact City Independent Sector Indian Ministries, Leadership Foundations for First Nations People Indiana University Lilly Family School of Philanthropy INROADS. Inc. Inspiring Minds Inspiring Service Institute for Economic Empowerment of Women Institute for Nonprofit Practice Institute for Policy and Governance, Virginia Tech University InterAction Interim Executive Solutions International Primate Protection League JA Worldwide Jackson Leadership Foundation Jobs for America's Graduates

John S. and James L. Knight Foundation Juma Ventures Junior Achievement of Georgia. Inc. Junior Achievement USA lustFund Justice Journey Alliance, Leadership Foundation of Chicago Juvenile Diabetes Research Foundation International KaBOOM! Inc. Kellogg School of Management, Northwestern University Knoxville Leadership Foundation **KPMG** Foundation La Piana Consulting LA Promise Fund Lane Leadership Foundation Larned A. Waterman Iowa Nonprofit Resource Center, University of Iowa Latham and Watkins LLP Leadership 18 Leadership Education for Asian Pacifics Leadership Foundations League of American Orchestras League of Women Voters of the United States Learn Fresh Education Co Lewiston Leadership Foundation: The Root Cellar Lexington Leadership Foundation Lilly Endowment, Inc. Lincoln Center for the Performing Arts Literacy Lab Lloyd A. Fry Foundation Love Beyond Walls LULAC Institute. Inc. Lumina Foundation Lutheran Services in America. Inc. Lyda Hill Foundation Maine Philanthropy Center ManifestWorks March of Dimes Foundation Marguerite Casey Foundation Marin Community Foundation Maryland Nonprofits Max M. & Marjorie S. Fisher Foundation McCormick Group McGregor Fund Memphis Leadership Foundation MENTOR Metro Atlanta Leadership Foundation Miami Valley Leadership Foundation Michigan Nonprofit Association Military Child Education Coalition MindRight Inc

Minneapolis Leadership Foundation **Urban Ventures** Minnesota Council of Nonprofits Mississippi Alliance of Nonprofits and Philanthropy Momentum Nonprofit Partners Morgan, Lewis & Bockius LLP Morino Institute Mouse Inc Ms. Foundation for Women NAMM Foundation NASBA Center for the Public Trust National Academy Foundation National Association of Free & Charitable Clinics National Audubon Society National Center for Family Philanthropy National Center on Philanthropy and the Law, New York University School of Law National Committee for Responsive Philanthropy National Conference on Citizenship National Geographic Society National Health Council National Indian Child Welfare Association National Multiple Sclerosis Society National Philanthropic Trust National Urban League Native American Rights Fund Native Americans in Philanthropy Native Ways Federation **NEO Law Group** Network for Teaching Entrepreneurship New Profit Inc. Next Chapter Ministries, Leadership Foundation of Rochester Nonprofit Association of Oregon Nonprofit Association of Westchester Nonprofit Center of Northeast Florida Nonprofit Leadership Alliance North Texas Food Bank Northern California Grantmakers Northern Trust, Foundation & Institutional Advisory Northwest Area Foundation NPower Nurses for Sexual and Reproductive Health NY Funders Alliance Ohio Association of Nonprofit Organizations One by One Leadership Foundation **OneStar Foundation Open Society Foundations** Otto Bremer Trust Out Teach Parkview Legacy Foundation

Paul Quinn College PayPal Inc. PBS Foundation Per Scholas. Inc. Performing Arts Alliance Perlman & Perlman Peter G. Peterson Foundation Philadelphia Bar Foundation Philadelphia Leadership Foundation Philanthropy for Active Civic Engagement Philanthropy Southwest Philanthropy WV Pittsburgh Leadership Foundation Playworks Education Energized Plenty PolicvLink Portland Leadership Foundation Program on Philanthropy and Social Innovation (PSI) - The Aspen Institute ProInspire Project GRAD Houston **Prosperity Now** Proyecto Pastoral Raheem **Raikes Foundation** Rainwater Foundation **Reality Changers** Reel Stories Teen Filmmaking Inc Regents of the University of California Reinvigorating the Conversation: Volunteerism, Service-Learning and **Community Engagement** Religions for Peace USA **Research-Aid Networks** Roadtrip Nation LTD Rockefeller Brothers Fund **Rockefeller** Foundation **RSVP** Volunteers in Service Running Strong for American Indian Youth Salem Leadership Foundation Salish Kootenai College Foundation Sall Family Foundation Savannah Leadership Foundation School of Professional Studies, Columbia University Scratch Foundation Seattle Foundation SER Jobs for Progress National, Inc. SETDA Share Our Strength Sidekick Education Inc Skillman Foundation Skoll Foundation Society for Nonprofits South Texas College

Southeastern Council of Foundations Southern California Grantmakers Southern Poverty Law Center Spectrum Nonprofit Services, LLC Sphinx Organization Springboard Partners Stanford Center on Philanthropy and **Civil Society** State Fair of Texas Stockton Leadership Foundation Strategic Community Partners Strategy Arts Summer Search Surdna Foundation. Inc. **TalkingPoints** TCC Group Teach for America Team WeThrive Inc Telecom Pioneers Texas A&M Foundation The Andrew W. Mellon Foundation The Annie E. Casey Foundation The Association of Junior Leagues International, Inc. The Boone Family Foundation The Bridgespan Group The California Endowment The California Wellness Foundation The Center for Community Transformation, Leadership Foundation of Fresno The Center for Effective Philanthropy The Chicago Community Trust The Cleveland Foundation The Colorado Health Foundation The Columbus Foundation The Communications Network, Inc. The Community Foundation for Greater Atlanta The David and Lucile Packard Foundation The Dibble Institute The Fetzer Institute, Inc. The Ford Foundation The George Gund Foundation The Greater Sum Foundation The Harwood Institute The Heinz Endowments The Henry Ford The Japan Association of Charitable Organizations The John D. and Catherine T. MacArthur Foundation The Joyce Foundation The Kerr Foundation, Inc. The Kresge Foundation The Libra Foundation

The Nature Conservancy The New York Community Trust The Nonprofit Council The Oasis Institute The Pew Charitable Trusts The Philadelphia Foundation The Policy Academies The Ralph C. Wilson Jr. Foundation The Robert Wood Johnson Foundation The Salvation Army National Headquarters The San Francisco Foundation The Sierra Club Foundation The Spencer Foundation The St. Bernard Project The Viscardi Center The Wallace Foundation The Walton Family Foundation The William and Flora Hewlett Foundation The Y In Central Maryland **Thrivent Foundation TIAA Institute** Timecounts **Tipping Point Community** Together SC Towers of Hope, Leadership Foundation of Bloemfontein Transform Scott County, Leadership Foundation of Georgetown Transition Leadership International

Tribal Adaptive Trust for America's Health Truth Initiative Tshwane Leadership Foundation U. S. Soccer Foundation U.S. Dream Academy U.S.-Japan Council uAspire UNCF UnidosUS United Nations Foundation United Philanthropy Forum United States Fund for UNICEF United Way of Anchorage United Way of Genesee County United Way of Greater Chattanooga United Way of Greenville County United Way of Texas United Way of the Piedmont United Way Worldwide University of Oklahoma Foundation Inc University of Texas Foundation Inc Up With Community Upbring Upwardly Global Urban Alliance Urban Arts Partnership Urban Institute Center on Nonprofits and Philanthropy

Urban Teacher Center Veritas Institute For Entrepreneurial Leadership Veterans in Media and Entertainment VisionServe Alliance Voice for Adoption VolunteerMatch Volunteers of America W.K. Kellogg Foundation Walmart Washington Nonprofits Weill Institute of Music - Carnegie Hall Weird Enough Productions Welcome Project West Virginia Leadership Foundation: New Vision William Randolph Hearst Foundations Wilmington Area Leadership Foundation YMCA of Greater New York YMCA of Metropolitan Dallas YMCA of the USA YMCA Retirement Fund Young Invincibles Young Storytellers Foundation Yuvalok Leadership Foundation YWCA Greater Pittsburgh YWCA National Capital Area YWCA of the USA

## 2020 INDEPENDENT SECTOR **Staff**

As of June 2021

#### **SENIOR STAFF**

**Daniel J. Cardinali** President and CEO

Kristina Gawrgy Chief Communications and Community Building Officer

Jeffrey Moore Chief Strategy Officer

**Rick Robinson** Interim Chief Operating Officer

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Habib Bako Director, Community Building and Engagement

Nancy Barry Executive Assistant

**Elaine Bevington** Associate, Community Building

Kathy Bradley Director, Corporate Relations & Partnerships

Katie Cattell Director, Foundation Relations

**Christian Clansky** Director, Marketing and Digital Strategy

Liz Culkin Director, Conference and Event Management

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**Allison Grayson** Director, Policy Development and Analysis

**Elyse Harrington** Director, Operations and Administration

**Lindsay Marcal** Manager, Membership **Laura Marqués-Jackson** Manager, Partnerships

**Brandon Johnson** Director, Digital Innovation

**Ben Kershaw** Director, Public Policy and Government Relations

**Neisha McGee** Manager of Advocacy, Engagement & Mobilization

**Ana Montañez** Manager, Government Relations

**Micah Nelson** Manager, Public Policy

Loriane Ngarame Manager, Community Engagement

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**Jess Payton** Database Manager

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**Emily Rogers** Manager, Policy Research

**Chris Ryan Rubio** Associate

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**Gina Catedrilla Strickland** Director, Executive Office

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